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VICI AG International acquires Schmidlin Labor + Service AG

VICI AG International, a leading global supplier of valves, gas generators, and gland technology for analytical instruments, is pleased to announce that it has completed the acquisition of Schmidlin Labor + Service AG in Neuheim, ZG. The acquisition was successfully completed after intensive negotiations and extensive due diligence.



VICI AG International is part of the VICI Group and has been producing for over 40 years with currently approx. 160 employees at its location in Schenkon, LU. The whole group has about 550 employees worldwide. Markets supplied from Schenkon are Europe, Asia, and Africa.

Founded in 1985, Schmidlin Labor + Service AG is a renowned company in the laboratory industry and has earned a first-class reputation as a supplier to the chemical and pharmaceutical industries, among others. The combination of Schmidlin resources and expertise with VICI's global presence and comprehensive technologies opens exciting new opportunities for both companies and their customers. With the acquisition, the company was renamed:

VICI SLS AG

to underline the affiliation to the VICI Group with locations in Switzerland, the USA, and Italy.

The Managing Director of VICI AG International, Dr. Bert Manzke, commented on the transaction as follows: "We are very pleased with the successful completion of the acquisition of Schmidlin Labor + Service AG. This step strengthens our position in the Swiss market. Together, we will continue our commitment to quality and customer satisfaction. Existing Schmidlin Labor + Service AG customers can be assured that their relationships and ongoing projects will continue to be of the highest priority. VICI SLS will make every effort to ensure a smooth transition and that the high-quality standards they have come to expect from Schmidlin continue."

Through this acquisition, VICI aims to achieve an even more direct exchange with Swiss end customers. However, the company will not only distribute products from the VICI portfolio, such as valves, fittings, tubing, GC columns and detectors, Hydrogen, Nitrogen and ZeroAir generators, gas purifiers and many more for analytical instrumentation. The clear strategy remains to offer customers a wide range of accessories and laboratory equipment. In addition to the VICI products, the company also offers consumables like vials, septa, and syringe filters as well as laboratory valve and fitting technology by SSP. On the instrument side VICI SLS offers laboratory devices by Wiggins like stirrers, vacuum, peristaltic and pressure pumps, shak-

ers and mixers, homogenizer, ultrasonic cleaner, CO₂ incubators, shakers and rollers, incubators, ovens and vacuum ovens, auto titrators, rotary evaporators, as well as stainless steel & glass reactors. For industrial applications, hydrogen gas generators by Piel (McPhy) and Nel and atmosphere control systems by Absoger are offered. An expansion of the portfolio is planned.

Furthermore, VICI SLS also offers the complete service around the gas generator portfolio including maintenance contracts. Replacement units are always kept in stock to ensure a smooth operation at the customer's site.



VICI DBS gas generators

An in-house gas generator is directly connected to the analytical instrument system(s) that requires the gas. The generator provides the desired pressure and flow rate on a 24/7 basis and requires a minimum amount of maintenance. Since the generator is directly connected to the instrument there is no danger that impurities can enter the system as it is not necessary to break the connection between the gas supply and the system. This contrasts with gas bottles! The empty bottle must be returned and refilled which is costly and environmental unfriendly. Further, the replacement of the bottle may occur at an inconvenient time.



All in all, our gas generators offer a safe, reliable, and convenient alternative to gas cylinders. Experience have shown that the overall cost of such a system could pay for itself in a year or less. These various benefits have led more and more analysts to select this solution.

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